SAP for Utilities
The Leading Industry Conference for Organizations Using SAP

October 9 - 12, 2016, Hyatt Regency, Huntington Beach, California

Platinum sponsors:

A collaboration between:
Over 1,000 utility professionals from across the globe will come together this October at the most comprehensive SAP for Utilities conference in North America. The ninth annual event is sure to deliver the most innovative solutions, fresh ideas and best-in-class strategies to improve on overall business performance.

The 2016 conference will cover the full spectrum of challenges across the utilities space with customer case studies, hands-on workshops, in-depth interactive sessions and SAP expert presentations. The SAP for Utilities agenda is a result of customer-focused research providing you with content that addresses key areas of focus as identified by the community. The 2016 agenda will highlight the following:

1. **Changing Business Models & Technology** - Make meaning of vast amounts of data from disparate sources using cloud technologies to revolutionize the way your organization does business. Discover the opportunities that new offerings and services in the market have to offer and how they will disrupt the industry.

2. **Rise of Asset Data** - The big asset management shift is on and maintenance and reliability have moved beyond their operational role, transforming into a core, focused and disciplined strategic business function. Leaders in the space will share how they are leveraging people and technology to be enablers of this transformation.

3. **Cyber Security** - As part of the digital transformation, cyber security has emerged as one of the critical challenges facing utility organizations. Within a matter of seconds a breach in security can undermine the safety of your operations and infrastructure. Experts in cyber security will take the keynote stage to teach attendees how to best prepare for the future.

4. **Customer Centricity** - Utility organizations must continually strive to serve the customer better from both a rate and overall customer experience perspective. The aim is to continually improve the customer relationship while growing the brand and seeking out new revenue models. Hear how your peers are integrating the right multi-channel solutions and using customer service best practices to create the ultimate 360° view of the customer.

5. **Operational Efficiency** - For a utility organization, getting simpler around managing, tracking and reporting financials is an important topic. Executives want constant visibility on profits, cost tracking, unexpected expenses and internal KPI metrics. Sessions will help develop a clear understanding on how other utility organizations are balancing current spending while keeping future impact of the business top of mind.

6. **Organizational Management** - People are perhaps the most valuable asset for the organization. As baby boomers retire and millennials take the stage, proper change management processes must be in place to remain adaptable and successful. Ultimately, a well-trained and engaged workforce will impact the way employees interact with customers. Identify best practices for change management to guarantee success of future implementations.

A collaboration between SAP, Eventful Conferences and ASUG, SAP for Utilities is designed for all sectors of the industry including power generation, transmission, distribution, retail gas, water, waste, recycling and more.

**why attending is a must**

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More than just a sit and listen event, SAP for Utilities presents strategic, business and technology-savvy best practices in a variety of interesting and fun formats.

- **Learn from your peers:** discover how the industry is improving efficiencies, maximizing value, cutting costs and leveraging existing and new investments

- **A uniquely curated program focused on business outcomes:** the conference content is a result of extensive research, an amalgamation of discussions with nearly 30 utility companies sharing what they want to learn and expertly guided by a conference steering committee

- **Access information you won’t get anywhere else:** this is the only event of its kind specifically dedicated to the SAP utility community

- **Join a global community:** tap into the collective wisdom of experts, senior leaders, decision-makers, business process owners, analysts, super users, support teams, solution providers and more

- **Meet select partners:** the conference hosts leading technology and services providers so you can review all the best solutions and tools in one place
ARIVAL DAY - Sunday, October 9

4:00 PM  Registration Opens

5:00 PM  Jumpstart: The Professional Advantage of Mindfulness
        Joe Burton - Founder & CEO, Whil Concepts, Inc.
        Rudy Wolf - Director, Enterprise Change, PG&E

6:00 PM  Welcome Reception & Networking

CONFERENCE DAY ONE - Monday, October 10

7:00 AM  Refreshments & Exhibition Viewing

8:15 AM  Conference Welcome
        Lloyd Adams - National Vice President, Utilities, SAP America

        Keynote: Disrupting the Utility Industry & Addressing Today's Transformational Energy Challenges
        Mary Anne Brelinsky - President, EDF Energy Services

        Keynote: Utilizing an Agile Methodology to Challenge the Way Utilities Do Business
        Paul Caffery - Senior Director Enterprise Mobility Strategies, PG&E

9:45 AM  Refreshments & Exhibition Viewing

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| 10:30 AM  | Integrating SAP Hybris Billing for Non-Utility Product Billing & Invoicing
            Zandrino Kappadis - Manager, Billing Solutions & Muneeb Narakula - Architect, TXU Energy
|          | Integrating SAP ISU/PPM & ESRI GIS by Utilizing SAP's Geographic Enablement (GE&G) Technology
            Tommy Acers II - ERP Technical/Functional Analyst, SAP, Metropolitan Utilities District Omaha
|          | Focus on Engineers by Implementing SAP Asset Lifecycle Accounting
            Tim Epp - Business Consultant, Snohomish County PUD
|          | Predictive Decision Making Through Enterprise Insights by IT/OT Convergence
            Devang Shah - Manager, Databases & Business Intelligence, EDF Energy Services
|          | Edward Watson - Enterprise Project Manager, OSIsoft LLC |
            Gregory Knight - SVP & Chief Customer Officer, CenterPoint Energy
|          | Three Month Enterprise Asset Management “EAM” Project for 11 Hydro Plants
            Amber Osterman - IT EAM Lead, Northwestern Energy
            Benjamin Mansi - Senior Vice President, Vesta Partners
|          | Exploring the Path to SAP S/4HANA
            Gary Hayes - SVP & CIO, CenterPoint Energy
            Kai Bl - Director, Integration
|          | Leveraging Fiori to Transform the Time Keeping Process
            Gerard Huntley - Director Time to Pay & Thomas Lovele - Time Governance Manager, National Grid |
| 12:30 PM  | Lunch & Exhibition Viewing

12:00 PM  | An Inside Look: How a Cloud-Based GIS will Support Sharyland Utilities’ Business, Now & Later
            BU Flowers - Director, Operations Intelligence & Charlie Bratton - Director, Customer Operations, Sharyland Utilities
|          | PG&E Enhances Asset Management & O&M by Converging IoT Systems
            Farah Bustos - Program Manager & Robert Decius - IT Manager Power Generations Systems, PG&E
|          | SAP HANA, Fiori & EDM to Build New Load Settlement Application
            Tanya Tetzlaff - Supervisor, IT Billing & Finance Systems, FortisAlberta
|          | How Enduring Smart Infrastructure Program Will Deliver New Smart Metering Infrastructure for British Gas & Cognizant
            Cijo Joseph - Head of Applications Development & Support, British Gas
            Venkat Kamarudin - SAP Practice Lead for Energy & Utilities, Cognizant |
| 2:10 PM  | Simplification of SAP Support Through Optimization of the Rates Engine
            Kim Buss - Consultant IT Application, People’s Natural Gas
            Giancarlo Reyes - COD & Guru of Billing, Avertra
|          | Drive Tangible Results & Optimize Processes with SAP Sustainability Solutions
            Douglas Colli - IT Compliance, Principal Program Manager, Southern California Edison
|          | Real-time FERC Reporting on SAP S/4HANA
            Ingo Guilde - Principal Business Process Consultant, SAP
|          | City of Kitchener Utilities & Property Tax: a City’s Transformation Story
            Joyce Evans - Director, Revenue & Alex Ahrkoen - Manager, SAP Business Solutions, City of Kitchener
|          | Prashant Gupta - Delivery Executive, Capgemini |
| 3:00 PM  | Fairfax Water’s Customer Self-Service Journey Using SAP Multi-Channel Foundation for Utilities
            Marcos Berry - SAP Support Supervisor & Charles Kelley - Business Process Analyst, Fairfax Water
|          | Run Live - Meet Live!
            Aman Singh - Director of Operations, Smart Utility Systems
|          | Run Live - Meet Live!
            Hosted by ASUG
|          | Run Live - Meet Live!
            Hosted by ASUG
|          | Run Live - Meet Live!
            Hosted by ASUG |
| 4:35 PM  | Refreshments & Exhibition Viewing

4:30 PM  | Keynote: Essentialism: The Disciplined Pursuit of Less
        Greg Miskeown - CEO, THIS Inc

5:30 PM  | Charity Walk on Huntington Beach Boardwalk

6:30 PM  | Evening Under the Stars Reception
## CONFERENCE DAY TWO - Tuesday, October 11

### 7:00 AM
- Refreshments & Exhibition Viewing

### 8:00 AM
- ASUG & Eventful Conferences Welcome

### 8:15 AM
- Keynote: You’ve Been Hacked: How to Protect Your Company, Employees & Shareholders
  - Mark Weatherford - SVP & Chief Cybersecurity Strategist, vArmour; First Deputy Under-Secretary for Cybersecurity, U.S. Department of Homeland Security

### 8:40 AM
- Keynote: Practical Implementation of Threat Based Security Operations
  - Scott King – Director, Information Security, San Diego Gas & Electric

### 9:05 AM
- Refreshments & Exhibition Viewing

### 9:50 AM
- **On the Forefront of an SAP Hybris Platform Expansion**
  - Scott Wheeler - Chief Operation Officer, Purchasing Power
  - Insource Work When the Rest of the World is Outsourcing (Predictive Workforce Forecasting)
  - Vinay Indraganti - Practice Director, KPI

### 10:05 AM
- **CRM on HANA & Impact on User Experience**
  - Victor Buleres - Director & Tahir Mehmoed - IT Lead, NRG Energy
  - Integrating Click Scheduler with Mapping & Electronic Service Orders for Automated Dispatching
  - Don Lytle - ERP Technical Functional Analyst II & Charan Enugulo - ERP Technical Functional Analyst II, Metropolitan Utilities District Omaha

### 11:00 AM
- **Smart Energy: Release (Five) Customer Benefits through Advanced Metering Infrastructure (AMI)**
  - Krishna Karuvelaran - IT-Smart Energy Program Manager, Consumers Energy
  - Lead by Achim Kruger - VP Operational Excellence Solutions, SAP

### 12:15 PM
- Lunch, Exhibiton Viewing & Demo Theaters

### 1:30 PM
- **Cloudy with a Chance of HANA**
  - Nasir Alik & Division Head, Business Transformation Office, Washington Gas
  - Cory King - Head of Utility Solutions, HCL
  - Mobilizing the Utilities Workforce at PG&E
  - Darby Brennan - IT Project Manager, Chief, PGE
  - Amandeep Aggarwal - Advisory Manager, PwC

### 2:20 PM
- **Improving Billing Agent UI Experience While Improving Billing KPIs**
  - Sue Cauton - Management Analyst & Margo Fonger-Nunn - Technical Customer Service Rep, Tacoma Public Utilities
  - Focus on EAM. Top 10 Ways to Squeeze More Value from Your SAP EAM Investments
  - Jeff Smith - Business Process Analyst, Fairfax Water

### 3:55 PM
- Closing Panel: Voice of the Customer

### 4:50 PM
- Conference Wrap-Up

## WORKSHOP DAY - Wednesday, October 12

### 9:00 AM
- **Workshop 1: Asset Data Management: Deep Dive Into Master Data, Asset Intelligence Network & Spatial**
  - Len Harris - Chief Strategy Officer, Vesta Partners
  - Michael Jordan - VP EAM Business Practice, Utopia Global, Inc
  - Workshops: Essential Strategies & Solutions That Business & Operations Managers Need to Know to Successfully Engage the NEW Energy Customer
  - Juergen Kuffermann - Industry Principal, Customer Engagement & Commerce, SAP

### 9:45 AM
- **Workshop 3: Mobility Workshop**
  - Robert Straubinger - Industry Solution Manager, SAP

### 10:00 AM
- **Workshop 4: Agile Development & Analytics: The New Way of Doing It with HANA Cloud Platform**
  - Chris Paukste - Senior Director SAP Database & Technology GTM, SAP
  - Ricky Cheng - HANA Cloud Platform Mobility Architect, SAP

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**New Year's Resolution:**
- **Developing a Business Case to Move HR to the Cloud**
  - Sarah Larson - Vice President, SAP SuccessFactors

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**Save the Date:**
- **ASUG & Eventful Conferences Welcome**
  - Doug Culpepper - SAP HANA Solution Engineer, SAP
keynote speakers

Disrupting the Utility Industry & Addressing Today’s Transformational Energy Challenges

Mary Anne Brelinsky
President, EDF Energy Services

Technology advancements and aging infrastructure are creating unprecedented transformational change in the energy space. Both in wholesale and retail markets, energy companies are being forced to be more innovative to meet end-use customer requirements. Customers are becoming more savvy about energy procurement and creative with how they want to solve these challenges. Mary Anne Brelinsky, President of EDF Energy Services, will discuss some of the most disruptive factors impacting our power grids and how successful companies are adapting to embrace these changes.

Conference Host

Lloyd Adams
National Vice President, Utilities, SAP America

Lloyd Adams, national vice president of utilities at SAP North America, is responsible for sales and customer relations in the SAP utilities North America practice. Previously, Lloyd served as chief operating officer for SAP Americas’ regulated industries team, which includes the utilities practice. In this role, his key responsibilities consisted of core operations and all facets of business growth. Additionally, he directly managed a number of teams involved in customer support and business development, including value engineering as well as ecosystem and channels.

Lloyd also previously served as chief of staff for SAP North America, a role in which he was the point of connection between the office of the president and all parts of the business. In that role, he was responsible for the holistic management of the Regional President’s office, ensuring quick and full execution of programs and communications, balancing the President’s responsibilities to North America employees, customers, and the SAP Executive Board.

Lloyd joined SAP in 1998 as an applications consultant in SAP’s field services organization after beginning his career in human resources with Arthur Andersen LLP (now Accenture). This led to other roles in sales followed by a progression of leadership roles in field marketing in the North America and Asia-Pacific and Japan regions, supporting a variety of industries, solutions, segments and services.

Lloyd received his Bachelor of Arts and MBA degrees from the University of Notre Dame in Indiana. He hails from New Jersey and is currently based in SAP North America’s headquarters in Newtown Square, Pennsylvania. Lloyd and his wife, Chrissy, have three children.
Practical Implementation of Threat Based Security Operations

Scott King
Director, Information Security, San Diego Gas & Electric

With the rapid technology adoption supporting critical utility operations, a security program must adapt to address the most significant risks while paying close attention to the threats. Old school methodologies for solving security challenges do not scale nor make financial sense in a world where motivated attackers are incredibly successful at penetrating their targets. Companies have to adapt to a model where threat intelligence drives security operations and investments. This keynote will focus on the practical implementation of threat based security operations and how to translate those concepts to senior management and your board of directors.

Utilizing an Agile Methodology to Challenge the Way Utilities Do Business

Paul Caffery
Senior Director Enterprise Mobility Strategies, PG&E

At PG&E, we have reengineered our work processes and are helping our people reimagine how they think about their jobs and the business. By thinking mobile first, we have changed the business to an agile enterprise on the cusp of the digital era. Living by the principle “fail fast” we were able to develop four apps in 48 hours, a process that used to take months. Although not perfect, end users were amazed at the experience and could provide real-time feedback for improvements. The technology at work for a utility organization should not feel like stepping on to the set of The Flintstones. Using SAP as the core of all our data, we have developed the applications to put information at the fingertips of our employees to make better, cost effective and high value decisions.
keynote speakers

Essentialism: The Disciplined Pursuit of Less

Greg McKeown

CEO, THIS Inc

The “Way of the Essentialist” isn’t about getting more done in less time, it’s about getting only the right things done. It is not a time management strategy or a productivity technique. It is a systematic discipline for discerning what is absolutely essential, then eliminating everything that is not, so we can make the highest possible contribution towards the things that really matter. By applying a more selective criteria for what is Essential, the disciplined pursuit of less empowers us to reclaim control of our own choices on where to spend our precious time and energy instead of giving others the implicit permission to choose for us. Essentialism is not one more thing, it’s a whole new way of doing everything. This keynote is a must-heap for any leader, manager or individual who wants to learn how to do less, but better, in every area of their lives. Essentialism is a movement whose time has come.

You’ve Been Hacked: How to Protect Your Company, Employees & Shareholders

Mark Weatherford

SVP & Chief Cybersecurity Strategist, vArmour; First Deputy Under-Secretary for Cybersecurity, U.S. Department of Homeland Security

What's more important than protecting your sensitive employee and customer information, your critical business strategies and your corporate intellectual property. Nothing!

In the literal blink of an eye, malicious insiders and cyber criminals can compromise the security of your company and destroy years of business success and corporate good will. Couple the dynamic cyber threat landscape with the financial exposure and risks resulting from your data falling into the wrong hands, and you've identified the most critical issue facing your company today. Join international cybersecurity expert, Mark Weatherford, for a keynote you will never forget and your business can't afford to miss.

Mark will discuss critical relationships between the public and private sectors and highlight the many complexities surrounding the Internet of Things and the convergence of IT, OT and physical security. Finally, Mark will propose that your path to the Cloud is inevitable and how this technology shift is creating profound opportunities for you to develop a better organizational security posture.
Mindfulness training has taken off around the world for good reason. Thousands of studies have shown that mindfulness training provides a wide array of health and performance benefits. Global companies are embracing mindfulness training as a competitive advantage for employee resiliency and performance. Join Whil founder and CEO, Joe Burton, as he shares his unexpected journey from Global COO in a public company to a digital wellness entrepreneur. Learn about the tidal wave of mindfulness research that’s fueling the hottest topic in stress resiliency and mental wellbeing. Joe will share how attention and awareness practices can help employees reduce stress and anxiety while improving focus, safety and performance.

Rudy Wolf, Director of Enterprise Change at PG&E, will join Joe to share how his utility organization has adopted mindfulness practices into the workplace. PG&E has hired and trained a team of skilled, experienced professionals to apply a holistic approach for leading change that goes well beyond the typical realm of change management. The approach combines project leadership, project governance and personal development along with a new way of thinking about the change to help impact individuals and their leadership. This is all done by leveraging a repeatable, disciplined approach that can be taught and used by anyone who is willing to learn. Rudy will share how mindfulness practices have led to a safer workplace environment and the positive impact it can have at your utility.
1. **Asset Data Management: Deep Dive Into Master Data, Asset Intelligence Network & Spatial**

   **Len Harms**  
   Chief Strategy Officer, Vesta Partners  

   **Michael Jordan**  
   VP EAM Business Practice, Utopia Global, Inc.

   The analysis that comes from data can change the way a company operates. There has been ample feedback on the explosion of data that has occurred over the last few years, and to help drive value from this transactional data, organizations require trustworthy master data. This workshop will cover three primary aspects of data; governance, spatial and new approaches. Topics will include:

   - How to establish a solid business case for asset master data quality
   - How to synchronize structured and unstructured asset master data
   - Overview of SAP Enterprise Asset Management and how you can tie data together in a SAP Fiori user experience-based asset master data staging area
   - How to access and integrate critical supplier content using the SAP Asset Intelligence Network
   - Preparing your data for a linear project
   - Geo enabling SAP the options: a look at GEF, GEO.o and LAM

   This workshop is for any organization trying to get more value from analyzing data, considering a linear project or preparing for an S4/HANA migration.

2. **Essential Strategies & Solutions That Business & Operations Managers Need to Know to Successfully Engage the NEW Energy Customer**

   **Juergen Kuhmann**  
   Industry Principal,  
   Customer Engagement & Commerce, SAP

   **Emma Lawrence**  
   Customer Solutions Director,  
   Utilities Central, SAP

   How do you continuously drive adoption of your services using a deep customer profile and provide a highly personalized experience? Does your digital customer experience make a difference? How do you design a system landscape that synchronizes the growing list of external customer touch points with your internal customer organization?

   This is an essential workshop for business, operations and technology managers, because becoming a digital utility is no longer a luxury or an option - it is a requirement to stay in business. Digital transformation is changing your customers’ expectations and revolutionizing the industry. Digitally mature companies from the telecommunications, automotive or retail industry have been setting high expectations that customers now anticipate from utilities. Utilities are aware of the opportunity a great customer experience offers. They are ready to innovate and evolve the ways they continually reengage their customers.

   In this workshop, we will help you understand the big picture on digital transformation, become familiar with the best practices being deployed in your industry and related industries, make the case for the integrated Customer Engagement Suite of solutions which includes a look under the hood how a set of concrete use cases can be deployed.

   - Learn how to innovate and lead your industry with new digital strategies
   - Understand the big picture on where the industry is heading
   - Engineer and deploy a new digital customer engagement framework
   - Implement enterprise solutions that go beyond individual departments
   - Transform solutions end-to-end, including marketing, engagement, commerce, sales, customer service and billing
   - Leverage data to better understand and satisfy your customers
   - View demonstrations and videos, and see the latest new solutions in action
   - Benefit from use cases and success stories from around the world
   - Look under the hood and learn how enterprise solutions can benefit your business and help IT reach their goals now and in the future
   - Take home a digital copy of every strategy and tactic from the workshop
   - Get ongoing access to workshop presenters and experts for downstream follow-up and support
workshops

3. Mobility Workshop

Robert Straubinger  
Industry Solution Manager, SAP

Kevin Lloyd  
HCP & Mobility Account Executive, SAP

Utilities cannot afford to miss the strategic advantages that mobile technologies offer. In this workshop, you will learn how enterprise mobility can provide value for your organization and transform business processes.

Explore mobile scenarios for your employees as well as your customers and partners. Hear about important steps when developing a mobile strategy, see the current mobile solutions in detail, including work management, field service, employee productivity and customer self-service, and understand mobile platforms, tools and security.

Workshop highlights:
- Get an overview of all important mobile use cases for utilities
- See demonstrations of key mobile solutions for maintenance and field service, employee productivity and customers’ experience
- Explore the latest information on mobile roadmaps, tools and platforms
- Join a discussion of mobile architecture and customer use cases

4. Agile Development & Analytics: The New Way of Doing it with HANA Cloud Platform

Chris Pauxtis  
Senior Director SAP Database & Technology GTM, SAP

Bob Rountree  
Account Executive, Platform Solutions, SAP

Ricky Cheng  
HANA Cloud Platform & Mobility Architect, SAP

Doug Culpepper  
SAP HANA Solution Engineer, SAP

To excel in the new energy era, you need an agile development platform to rapidly provide data driven customer insight as well as other applications that help navigate environmental challenges while improving regulatory compliance and operational efficiency. Attend this informative session to learn how SAP HANA Cloud Platform (HCP) can accelerate value delivery by integrating any data set for new applications as well as extending what you already have today. We will discuss and review building use cases such as:

- UXaaS (Fiori, Custom, Mobile)
- Easy to build yet powerful Agile Data Marts
- Data and process integration, predictive capabilities, IoT solutions and more

You will gain an understanding of the comprehensive set of services and capabilities in SAP HANA Cloud Platform for both SAP and non-SAP application centric solutions. Also included will be product demonstrations and significant real world learning on how to utilize SAP HCP solutions via hands on exercises (hands on will be in groups and/or select customers that want to participate).
Organizations

Sharing their Learnings to Help You Evolve with Digital Innovations

British Gas
Sempra Energy
EDF Energy Services
PG&E
TXU Energy
CenterPoint Energy
Sharyland Utilities
Fairfax Water
Smart Utility Systems
People's Natural Gas
Avertra
Metropolitan Utilities District Omaha
Cognizant
ASUG
THIS Inc

Northwestern Energy
Vesta Partners
Southern California Edison
Snahomish County PUD
Deloitte
National Grid
Utegration
EDF Renewable Energy
OSIsoft LLC
City of Kitchener
Capgemini
Consumers Energy
FortisAlberta
SAP
PwC

HCL
Tacoma Public Utilities
Purchasing Power
Washington Gas
NRG Energy
San Diego Gas & Electric
KPIT
PSEG
NiSource
IBM
Accenture
New York Power Authority
Whil Concepts, Inc
Spectra Energy
Utopia Global, Inc.

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Utegration, Inc. is one of the largest full service SAP consulting and solutions companies in North America focusing on utilities, energy and public sector. As an official SAP services, software reseller and application development partner, we optimize SAP solutions and technology to meet our clients' needs. Our consulting practice covers a broad range of services including advisory, implementation, solution development and application managed services. In addition, we offer both the Mobius and Clear Insight solutions in the areas of customer engagement, work management, finance and big data analytics. Utegration’s corporate headquarters are located in Houston, Texas, with additional India operations headquartered in Bangalore. Our leadership team is comprised of career SAP utility industry professionals. We foster a spirit of innovation, provide quality service that leads to long-term customer relationships and deliver an unmatched level of collaboration, accountability and integrity. The combination of our deep industry experience, our partnership with SAP and our support of the SAP for Utilities community differentiates us in the marketplace. As confirmation of our efforts, we received the 2015 SAP for Utilities Partner of the Year excellence award, and we were the first partner to achieve the SAP Recognized Expertise in Utilities in North America recognition. Utegration highly values its reputation, a reputation built by focusing on our clients and delivering high quality results.

www.utegration.com

Smart Utility Systems (SUS) leads the industry with its innovative #1 Mobile - Energy & Water Cloud SaaS (Software-as-a-Service) Platform for Digital Customer Engagement and Big Data Analytics for the global Electric, Gas and Water utilities addressing global challenges of Energy Sustainability & Water Conservation. SUS’ #1 industry award winning Energy & Water Cloud Platform integrated suite of smart solutions leverages technologies such as Artificial Intelligence, Machine Learning, Predictive Modeling, Principles of Gamification, etc. to provide a best-in-class Customer Engagement & Analytics Platform. Our proprietary technology platform is built to support the latest Mobile Technologies and IoT Smart Home applications/devices for Residential and Commercial customers. Our solutions integrate seamlessly with existing back office software, thereby, reducing complexity, time and cost of deployment. SUS has been actively developing innovative, customer-centric solutions that will not only help utilities engage and empower their customers but also help in achieving energy sustainability and water conservation. We also have to our credit several industry accolades, not only for 100+ successful deployments, but also for showcasing our innovation and product excellence. Recently we have received the SAP OEM Partner of the Year Award. We have also been recognized amongst the ‘Top 100 Technology Companies’ by Red Herring and honored as one of the ‘50 most promising utility service providers’ by CIO Review Magazine.

www.smartusys.com
Gold

Avertra is a U.S.-based strategic consulting and technology deployment organization servicing the energy and utilities industry to deliver transformational projects in areas such as smart grid, consumer engagement, customer service, mobile workforce and data visualization to create more effective workforces through better-enabled employees and more informed stakeholders and consumers.

www.avertra.com

Headquartered in Teaneck, New Jersey, Cognizant combines a passion for client satisfaction, technology innovation, deep industry and business process expertise and a global, collaborative workforce that embodies the future of work. With 50+ delivery centers worldwide and over 230,000 employees, Cognizant is a member of the NASDAQ-100, S&P 500, Forbes Global 2000 and Fortune 500 and is ranked among the top performing companies in the world. Cognizant’s Energy and Utility practice is among the fastest growing in the company’s portfolio serving four of the super majors, five of the top 10 North American utilities, and top three renewables players.

www.cognizant.com

Founded in 1976 as one of India’s original IT garage start-ups, today the HCL Group has expanded to four companies in India: HCL Infosystems, HCL Technologies, HCL Healthcare and HCL Talent Care. The group generates annual revenues of over U.S. $6.2 billion with more than 105,000 employees from 100 nationalities operating across 32 countries. HCL Tech, the information technology and software services arm of the enterprise, is proficient in application, infrastructure, business processes, engineering and R&D services. It provides holistic, multiservice delivery in financial services, manufacturing, consumer services, public services and healthcare industries. As a company, its engagements approach is fuelled by the philosophy of Employees First, driven by the ideology of Ideapreneurship, and is best described by the word “relationship.” A customer is not just another business, It is a relationship. And HCL is committed way beyond the contract. For more information, please visit

www.hcltech.com

IBM is the partner of choice for end-to-end solutions, services and financing. We offer unparalleled industry expertise to transform your business into a Digital Cognitive Enterprise. IBM provides integrated solutions for utilities of all sizes, backed by over 40 years of SAP expertise. Ask us how we can help you with Customer Transformation, Financial Transformation, Cloud, Cognitive and optimize your business processes to help transform your business into a Digital Enterprise. Stop by the IBM booth or find more information at

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KPIT is a global technology consulting leader serving the energy and utilities industry. Leveraging our IP (UtilitiesEDGE) and domain expertise, we partner with utilities to co-create transformational value that unlocks new operational efficiencies, improves the customer experience and strengthens employee engagement. Recognized by industry analysts as a leader in SAP® solutions, our 10,800+ strong team works at the forefront of technologies spanning Big Data, Customer Engagement & Billing, Digital Transformation, EAM, IoT, Mobility, Predictive Analytics, Talent Management and beyond. Learn more at www.kpit.com/utilities

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